



# Press Release

## Kappa Data Group Expands Portfolio with Launch of New Business Unit – ExperTechno

De Pinte, 13 March, 2024

Kappa Data, a leading distributor of network and security solutions, is enhancing its portfolio with the launch of a new business unit: ExperTechno. With the establishment of ExperTechno, Kappa Data Group is set to undertake specialized projects for resellers, enabling them to deploy their technical resources towards more engaging tasks.

### **Implementations and Rollouts**

Leverage our services to successfully complete rollouts and standard implementations. Avoid allocating your highly skilled technical personnel to mundane staging tasks, standard configurations, or product logistics preparation. Utilize ExperTechno to organize and coordinate these aspects without burdening your organization further.

ExperTechno can handle the complete deployment of your large projects, both domestically and internationally. We also offer the option to include additional items such as cables, manuals, stickers, etc.

By combining our partners' software with our team's hardware expertise, we build your solution together.

### **OEM Projects**

In addition to offering standard services, ExperTechno specializes in building hardware appliances based on partner-developed software/applications. This includes product customization, encompassing design, prototyping, customized tools for RMA management, and more. We take into account the specifications or assist you in defining them, in order to work on a test and validation prototype.

In essence, whether you have special projects or deployments, or if you aim to bring your hardware solution to market, reach out to us, and we'll gladly discuss the possibilities.

For more information, please contact your country account manager.

#### Kappa Data bvba:

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#### About Kappa Data

Kappa Data (<u>www.kappadata.eu</u>) is a value-added distributor specialising in networking and security solutions, complemented by a range of professional services and innovative products. With years of expertise, Kappa Data provides comprehensive solutions and guidance to companies across a range of industries to help them secure their digital assets.

#### About ExperTechno

ExperTechno, a division of The Kappa Data Group, was previously known as Exer Technologies, operating under the umbrella of Exer, the French branch of Kappa Data. Established in 1986, ExperTechno has been at the forefront of appliance creation, leveraging decades of experience and specialized knowledge to deliver tailored services and solutions to meet your unique requirements.

As a proud member of the Kappa Data Group, our roots in the French sector have allowed us to evolve into a distinguished brand. With years of expertise under our belt, we are your dedicated partner in delivering tailor-made services and solutions. Explore what we can do for you at our website: <u>https://exer.fr/landingpage/expertechno-en/</u>.

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