



## Press release

### Kappa Data signs distribution contract with Armis.

The agreement will enable Kappa Data to provide complete asset visibility and enhanced security to its clients in Benelux; the Netherlands, Belgium and Luxembourg.

De Pinte, September 26, 2022

Kappa Data, value-added distributor, today announces the addition of Armis, the leading asset visibility and security company, to its portfolio. With this new collaboration, solutions can be offered with which all managed, unmanaged assets across IT, cloud, IoT devices, medical devices (IoMT), operational technology (OT), industrial control systems (ICS), and 5G, are visible from one platform.

In addition to complete and continuous visibility into the asset security posture, Armis uses a Collective Asset Intelligence Engine that creates a context for each device. This makes any abnormal use of a device visible. These insights enable Armis to classify devices and detect threats. Armis compares the health and behavior of devices in real-time with normal baselines for comparable devices seen in other environments. When a device operates outside its baseline, Armis issues a warning or may automatically disconnect or quarantine a device.

"As the world becomes increasingly complex and dynamic, organisations must have visibility and control over all of their assets and devices to protect themselves from the constantly evolving threat landscape," said Jamie Andrews, Sr. Director, EMEA Partners at Armis. "Kappa Data's broad technical expertise in networking, security and IoT, combined with Armis' absolutely differential technology, will allow organisations in Benelux to gain complete and real-time visibility, detect threats with a high degree of accuracy, and protect their infrastructure in a time where it is much needed."

Patrick Casteels, Managing Partner at Kappa Data: "Armis offers a unique solution where customers get a complete overview of which devices are in their network and what potential risks need to be addressed without the need to open multiple consoles. This solution fits perfectly in our portfolio. Adding a true asset visibility solution to provide a full view of the environment is the additional layer that is often missing."

***Kappa Data bvba:***

***Headquarters - Belgium:*** Grote Steenweg 18, 9840 De Pinte, +32 9 243 42 10, [sales@kappadata.be](mailto:sales@kappadata.be)

***The Netherlands:*** Atoomweg 63, 3542 AA Utrecht, +31 70 764 06 00, [sales@kappadata.nl](mailto:sales@kappadata.nl)

***Poland:*** Wczasowa 50A, PL 39-460 Nowa Dęba, +48 15 819 32 01, [sales@kappadata.pl](mailto:sales@kappadata.pl)

### **About Kappa Data – Value Added distributor in Network & Security Solutions**

Kappa Data ([www.kappadata.eu](http://www.kappadata.eu)) is a Value-Added Distributor, offering a complete portfolio of IoT, networking, and security solutions for Enterprise and SMB environments. Through its resellers, Kappa Data offers end customers solutions for connectivity, monitoring, IoT, management, and data protection.

Choosing Kappa Data is a choice for excellent customer support, thorough technical knowledge, and innovative and quality products. Kappa Data prioritizes a lasting relationship with its customers and is rewarded with several awards for this.

### **About Armis**

Armis, the leading asset visibility and security company, provides the industry's first unified asset intelligence platform designed to address the new extended attack surface that connected assets create. Fortune 100 companies trust our real-time and continuous protection to see with full context all managed, unmanaged assets across IT, cloud, IoT devices, medical devices (IoMT), operational technology (OT), industrial control systems (ICS), and 5G. Armis provides passive cyber asset management, risk management, and automated enforcement. Armis is a privately held company and headquartered in California.

[www.armis.com](http://www.armis.com)

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***Headquarters - Belgium:*** Grote Steenweg 18, 9840 De Pinte, +32 9 243 42 10, [sales@kappadata.be](mailto:sales@kappadata.be)

***The Netherlands:*** Atoomweg 63, 3542 AA Utrecht, +31 70 764 06 00, [sales@kappadata.nl](mailto:sales@kappadata.nl)

***Poland:*** Wczasowa 50A, PL 39-460 Nowa Dęba, +48 15 819 32 01, [sales@kappadata.pl](mailto:sales@kappadata.pl)