![Kappa Data — THE ART OF IT INFRASTRUCTURE, SECURITY AND IOT DISTRIBUTION](logo)

Kappa Data Signs Distribution Agreement With SolarWinds

De Pinte, February 2022

Kappa Data, Benelux distributor of network, security, and IoT products, launches ITOM solution in Benelux market with SolarWinds IT operations management portfolio.

14/02/2022 | De Pinte, Belgium, - Kappa Data, value-added distributor, announced it has signed a distribution agreement with SolarWinds, a leading provider of simple, powerful, and secure IT management software, for Benelux. The partnership between Kappa Data and SolarWinds will support the SolarWinds suite of IT operations management (ITOM) software and provide their extensive added value services to recruit, enable, and train reseller Partners.

SolarWinds is the leader in Network Management Software market share according to IDC®.[i] The software gives both Partners and end customers the power to monitor and to manage the performance of their IT environments, whether on-premises, in the cloud, or in hybrid deployments.

Patrick Casteels, Managing Partner Kappa Data, said, "With SolarWinds comprehensive portfolio, we can further distinguish ourselves in the market by offering our partners added value products. The fact that all aspects of IT management can be managed and monitored within the same framework ensures easy management of various systems."

"As we drive to bring functionally scalable observability solutions to market in 2022, we're excited to collaborate with Kappa Data, enabling us to leverage their strong footprint across Benelux and connect us to new partners and customers," said Laurent Delattre, vice president, sales, SolarWinds, EMEA. "We believe the combined strength of our product portfolio and Kappa Data's local presence and expertise will help us introduce our expanded ITOM solutions portfolio and drive IT value across their respective markets."

About Kappa Data – Value-Added Distributor of Network & Security Solutions
Kappa Data (www.kappadata.eu) is a Value-Added Distributor and offers a complete portfolio of IoT, networking and security solutions for Enterprise and SMB environments. Through its resellers, Kappa Data offers end customers solutions for connectivity, monitoring, IoT, management and data protection.

Joining forces with Kappa Data guarantees excellent customer support thorough technical knowledge and innovative, high-quality products. Kappa Data prioritises a long-term relationship with its customers and has won several awards for its approach.

About SolarWinds
SolarWinds (NYSE:SWI) is a leading provider of simple, powerful, and secure IT management software. Our solutions give organizations worldwide—regardless of type, size, or complexity—the

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power to accelerate business transformation in today's hybrid IT environments.
We continuously engage with technology professionals—IT service and operations professionals, DevOps and SecOps professionals, and database administrators (DBAs) – to understand the challenges they face in maintaining high-performing and highly available IT infrastructures, applications, and environments. The insights we gain from them, in places like our THWACK® community, allow us to address customers' needs now, and in the future. Our focus on the user and commitment to excellence in end-to-end hybrid IT management has established SolarWinds as a worldwide leader in solutions for observability, IT service management, application performance, and database management. Learn more today at www.solarwinds.com.

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[i] IDC-defined Network Management Software functional markets, IDC's Worldwide Semiannual Software Tracker, 2H 2021, December 2021

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