



## Press release

### Kappa Data becomes Diamond distributor Extreme Networks

De Pinte, January 2022

The acquisition of Exer makes Extreme Networks one of the most important vendors for the Kappa Data Group. By deepening local knowledge in each country, Kappa Data is strengthening its added value not only in technical and commercial knowledge, but also in logistical strength. This will also enable us to guarantee the quality of services offered to our partners.

The strengthening of our forces has been confirmed by Extreme Networks with the appointment of Kappa Data and Exer as Diamond Distributors.

Nick Leman, Manager Business Development: "By working with Extreme Networks for years, and growing together, we have finally reached this result. We will continue to work with Extreme Networks and our partners in the future to further expand our support."

#### **About Kappa Data – Value-Added Distributor of Network & Security Solutions**

Kappa Data ([www.kappadata.eu](http://www.kappadata.eu)) is a Value-Added Distributor and offers a complete portfolio of IoT, networking and security solutions for Enterprise and SMB environments. Through its resellers, Kappa Data offers end customers solutions for connectivity, monitoring, IoT, management and data protection.

Joining forces with Kappa Data guarantees excellent customer support thorough technical knowledge and innovative, high-quality products. Kappa Data prioritises a long-term relationship with its customers and has won several awards for its approach.

#### **About Exer**

Exer ([www.exer.fr](http://www.exer.fr)), a value-added distributor in IT security, positions itself as a business accelerator for its partners. Founded in 1986, Exer has built a network of over 600 resellers and integrators throughout France by providing them with a local service and commercial, marketing, financial and technical support, thanks to a team of sales and pre-sales engineers certified in the latest leading technologies on the market.

#### **Kappa Data bvba:**

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**About Extreme Networks**

Extreme Networks is a technology company specialising in network equipment. Through strategic acquisitions and developments, they have become the leader in Wired and Wireless networking. Their intelligent cloud portal has become the central tool for every system manager in terms of management, monitoring and analysis.

As a partner of Extreme Networks, you enjoy versatile support, you can offer advanced technologies and you always have a new story to tell.

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