



Press Release: Cumulus Networks and Kappa Data Sign Distribution Agreement

For Benelux Region

De Pinte, 22 June 2018

Kappa Data is expanding its vendor portfolio with the exclusive distribution of Cumulus Networks solutions in the Benelux region, thus bringing affordable web-scale networking to the enterprise cloud.

*Cumulus Networks brings affordable Data Center
Linux based switching to the market.*

Say what ?

Cumulus Networks is a computer software company headquartered in Mountain View, California, USA and brings Linux based Data Center switching management solutions via Cumulus Linux.

By allowing operators to use standard hardware components, Cumulus Linux offers unprecedented operational speed and agility, at the industry's most competitive cost.

A key differentiator of Cumulus Networks is the low learning curve for IT operators. For anyone who speaks Linux or is used to work with the Linux operating system. This brings the cost of management drastically down.

Existing networks are too slow, too expensive and too complex. Cumulus Networks changes this and offers today's solutions for innovative Data Center networks.

More about Cumulus ?

Discover Cumulus Express, the one-stop-shop for both the software and hardware side of your contemporary Data Center switching management. Where Cumulus Linux and any-vendor-switch is a smart choice, Cumulus Linux + Cumulus Express is even easier and cost-efficient because of the pre-configured communication between the Cumulus Networks' hardware & software.

Why Kappa Data ?

Cumulus Networks has chosen Kappa Data as a distributor for their strong footprint in the Benelux partner landscape. As preferred sparring partner we intend to expand the Data Center market together and reduce cost of ownership for any Data Center partner. With this contract, Cumulus Networks and Kappa Data are offering high-end Data Center Management at Discounter-budgets with the extra edge of the Kappa Data added value mix of expertise, follow-up and service.

About Kappa Data

Kappa Data (www.kappadata.eu) is a Value Added Distributor and offers a complete portfolio of network and security solutions to Enterprise and SMB-environments. Through its resellers, Kappa Data provides and supports end-customers with solutions for connectivity, monitoring, management and data protection. The choice for Kappa Data is a choice for excellent customer support, thorough technical knowledge and innovative and qualitative products. Kappa Data prioritizes a sustainable relationship with its customers and is rewarded for it with multiple awards.

Kappa Data bvba: Value Added distributor in Network & Security Solutions

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